

PRESS RELEASE

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AGRESSO WINS CONTRACT IN GOVERNMENT CONTRACTING SECTOR


Continues ERP Software Penetration into North American Market

VICTORIA, B.C. and PORT TOWNSEND, WA (October 24, 2006) – Skookum Educational Programs, a Port Townsend-based non-profit company, has selected Agresso, the ERP market's definition of agility, to support the organization's rapid-growth federal contracting and financial management initiatives.

Skookum provides employment opportunities for people with disabilities. Most of these opportunities come through the JWOD program of the federal government, which provides contracts to high-performing non-profit companies whose direct work force includes at least 75% people with severe disabilities.

With 560 employees and nine business lines in multiple sites in Washington State and Kansas, Skookum's challenge was to find an agile ERP solution that could address the different and fast-moving needs in each business unit – including facilities and fleet maintenance, logistics support, recycling, and manufacturing– while providing robust financial reporting functionality.

Skookum will use Agresso's Financial Management, Project Costing & Billing and Logistics modules to significantly improve the management of its business by automating several business processes (invoicing, time keeping) and providing timely, accurate and detailed reporting for management. In addition, Skookum expects that Agresso will dramatically improve Skookum's financial reporting process including the internal year-end audits, and allow Skookum to become fully compliant with the standards of the Defense Contract Audit Agency (DCAA), the auditing arm of the federal government. Skookum plans to use Agresso's robust reporting for non-financial information (safety, quality, customer satisfaction) to support their Balanced Scorecard.



“A very real benefit from using Agresso is our ability to provide our managers and customers with the information they need, in the form they wish to see it,” said Jim Golden, who heads Skookum’s internal Agresso Implementation team. “We are confident that Agresso’s ERP solution is flexible enough to support our future growth and help us to enhance our various customer services at all levels.”

“Skookum is an example of a forwarding-thinking not-for-profit that understands that its enterprise software solution needs to change and grow along with the organization,” said Shelley Zapp, president of Agresso North America. “As Skookum’s different business units grow and the organization expands, Agresso will change with the organization’s needs without the pain of having to re-architecture its enterprise system.”

Skookum falls into the new multi-billion dollar cross-vertical niche emerging worldwide that Agresso refers to as “BLINC” – Businesses living IN Change. These dynamic organizations have requirements that cannot be adequately addressed by the current array of U.S. ERP leaders.

About Skookum

Skookum is a non-profit organization that creates job opportunities for people with disabilities through federal, state, county and local government contracts. Skookum provides services including strategic planning, human resource management, social enterprise businesses, environmental and engineering projects, sanitation and portable toilets, facilities management, fleet management, warehouse and inventory management and defense services. Skookum achieves business success through strategic alignment with each customer and demonstrated project and contract management. Skookum has earned an industry leadership role as a company that makes informed, practical business decisions and consistently delivers on its promises. For more information on Skookum, visit <http://www.skookum.org>.

About Agresso

Agresso (www.agresso.com/USA) is an enterprise resource planning (ERP) subsidiary of Netherlands-based Unit 4 Agresso (Dutch Stock Exchange EURONET-U4AGR), a \$450 million provider of business software and security software. Positioned among enterprise solution providers as “The ERP Market’s *Definition of Agility*,” Agresso offers a fully-integrated suite of ERP solutions for companies in the professional services and public sector. Over 2,400 companies and organizations in 100 countries deploy Agresso Business World for both operational support and strategic management. The company’s role-based, Web Services and Services-Oriented Architecture (SOA) enabled solutions include: Financial Management, Human Resources and Payroll, Procurement Management, Project costing and Billing, Reporting and Analytics and Business Process Automation. Agresso – North America, headquartered in Victoria, British Columbia, launched officially into the U.S. market in July.



Agresso is the ERP Market's *Definition of Agility*™

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